

ESSO EXPLORATION AND PRODUCTION NIGERIA LIMITED



An ExxonMobil Subsidiary



Contractor of the NNPC/ EEPNL Production Sharing Contract

Tender Opportunity:

Provision of Deepwater Oil Field Production Chemical Services

NIPEX TENDER NUMBER: 1000006094

1. INTRODUCTION

Esso Exploration and Production Nigeria Limited (EEPNL/EEP(OE)L), contractor of NNPC/EEP NL Production Sharing Contract plans to engage services of competent Contractors for the Provision of Deepwater Oil Field Production Chemicals to its Deepwater Facilities - Erha / Usan FPSOs for an anticipated contract term of five (5) years with two (2) years optional renewal period.

2. SCOPE OF WORK

Chemical Management Services

This shall include provision of services in relation to day-to-day management of the chemical treatment program and the asset production laboratory activities to ensure the following objectives:

- Oil and gas production is not constrained by any chemical-related issue
- Esso and government produced water quality targets are met
- Internal corrosion rates are contained within defined limits, and the integrity of Esso equipment is appropriately maintained
- Individual system dosage rate is maintained at the optimum level on an appropriate basis
- An industry-standard laboratory quality system is provided and production laboratory operations are managed in accordance with this system
- Education and training of Esso personnel in the correct handling and application of supplied products such that no safety, health, or environmental incidents occur
- Continual improvement of the performance of oil field chemicals through a structured program
- To provide recommendations for other chemical applications, such as equipment preservation
- Environmental impact is minimized

Supply of Chemical

It is anticipated that the chemicals and materials to be supplied may include, but are not necessarily limited to the following:

1. Flow Assurance Specialty Chemicals: scale inhibitors (calcium carbonate, barium sulfate), demulsifiers, water clarifiers, low dosage hydrate inhibitors, preservation formulations, scale solvers, wax solvers, pour point depressants, anti-foams.
2. Asset Integrity Specialty Chemicals: corrosion inhibitors (multiphase, aqueous, closed system, glycol, gas), biocide, oxygen scavenger
3. Third Party Specialty Chemicals: chemicals that offer superior performance to Supplier's normal supply
4. Commodity Chemicals: ethylene glycol, triethylene glycol (TEG), oxygen scavenger, methanol
5. Third Party Utility Chemicals: Detergents, fire fighting chemicals, hydraulic fluids
6. Laboratory Chemicals and Equipment: reagents, solvents, consumables, and test equipment to maintain offshore and onshore analytical laboratories

3. **MANDATORY REQUIREMENTS**

- I. To be eligible for this tender exercise, interested contractors are required to be prequalified in **Production / Process / Drilling Chemicals (2.07.08)** Product Category in NipeX Joint Qualification Scheme (NJQS) database; ensure all prospective Tenderers' are NJQS compliance and up to date at the Advert close date. **All successfully prequalified suppliers in this category will receive Invitation to Technical Tender (ITT).**
- II. To determine if you are prequalified and view the product/service category you are listed for: Open www.vendors.nipex-ng.com and access NJQS with your log-in details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.
- III. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 8 Bayo Kuku Road, Ikoyi, Lagos with your DPR certificate as evidence for necessary update within the stipulated Advert window.
- IV. To initiate the JQS prequalification process, access www.nipex-ng.com to download an application form, make necessary payments, and contact the NipeX office for further action
- V. To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system

4. **NIGERIAN CONTENT**

Company is committed to the development of the Nigerian Oil and Gas business in compliance with the Nigerian Oil and Gas Industry Content Development Act 2010 (NOGICD Act) enacted by the Federal Government of Nigeria in April 2010.

As from the commencement of this Act, the minimum Nigerian Content in any project, service or product specification to be executed in the Nigerian Oil and Gas Industry shall be consistent with the level set in the Schedule to the Act and any other targets as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

EEPNL & EEPN(OE)L requires their Contractors to comply with the Act, its attached Schedule and any applicable regulation developed by the NCDMB.

Nigerian Content (NC) in the Nigerian oil and gas industry is defined as:

"The quantum of composite value added to or created in the Nigerian economy by a systematic development of capacity and capabilities through the deliberate utilization of Nigerian human, material resources and services in the Nigerian oil and gas industry."

"Nigerian company" is a company formed and registered in Nigeria in accordance with the provisions of Companies and Allied Matters Act with not less than 51% equity shares by Nigerians.

Tenderers shall consider Nigerian content as an important element of their overall project development and management philosophy for project execution.

As part of their submissions, Tenderers shall:

- Demonstrate that entity is a Nigerian registered company. Tenderer shall provide evidence of company Ownership Structure form CO2 and CO7, registration on NOGIC JQS and NUPRC certificate.
- Provide detailed description of the location of in-country committed facilities & infrastructure (Administrative/Technical offices, workshops, and blending facility) in Nigeria to support this contract.
- Provide evidence (personnel list and positions with organization chart to substantiate) of percentage of management that are Nigerian Nationals and the percentage of the total workforce that are Nigerians.
- Tenderers shall provide evidence of cat. A NCEC for in-country blending plant and or provide evidence of Category 1,2, or 3, NCEC for Services and Support Group (SS) group demonstrating ownership of in-country blending plant for execution of the work scope.
- Tenderer shall comply with the latest approved version of NCDMB HCD GUIDELINE by committing (via a letter of undertaking) to providing Project-Specific training, man-hour, budget, skill development and understudy plan for Nigerian personnel utilizing OGTAN registered trainer(s) or other approved NCDMB training institution(s).

Tenderer's failure to comply with the NOGICD Act or demonstrate commitment to Nigerian Content Development will result in Tenderer's disqualification.

5. CLOSING DATE

Only tenderers who are registered with the **Production / Process / Drilling Chemicals (2.07.08)** NJQS Product/Categories as at **16.00hrs** on **09/09/2022** being the advert close date shall be invited to submit Technical bids.

6. ADDITIONAL INFORMATION

- i. Interested Suppliers must be prequalified for this product/ service category in NJQS.
- ii. Full tendering procedure will be provided only to Contractors that have been successfully prequalified in NJQS.
- iii. This advertisement shall neither be construed as an Invitation to Tender (ITT) nor a commitment on the part of MPN to award a contract to any Supplier and/or associated companies, Sub-contractors or Agents.
- iv. This advertisement shall not entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from MPN and/or its partners by virtue of such companies having been prequalified in NJQS.
- v. NNPC/MPN reserves the right to reject any and or all prequalified suppliers at its sole discretion and at no costs whatsoever.
- vi. All costs incurred in registering and prequalifying for this and other product/service categories in NJQS shall be borne solely by Suppliers.
- vii. Suppliers that are prequalified for this product/ service category in NJQS must ensure that the name and contact details (physical address, email address and telephone number) of their company and authorized/ responsible personnel is up-to-date in their company profile in the NJQS database.
- viii. MPN shall communicate only with the authorized/ responsible personnel of prequalified companies and not through unauthorized individuals or Agents.

NCDMB CERTIFICATION: ES/NCDMB/EEPNI/ADV/UPD/200722/ PROVISION OF OILFIELD PRODUCTION CHEMICALS FOR DEEPWATER OPERATIONS

Please visit the NipeX Portal at www.nipex-ng.com for this Advert and other information

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